

### **SALES VENDORS FEE STRUCTURE**

Should we be successful in introducing a purchaser who proceeds to an unconditional exchange of contracts, our commission on a sole agency basis shall be calculated at 1.75% of the price realised plus VAT (2.1% inc VAT). You will be liable to pay remuneration to us on completion of the sale, in addition to any other costs or charges agreed, if at any time unconditional contracts for the sale of the property are exchanged with a purchaser introduced by us during the period of our sole agency or with whom we had negotiations about the property during that period; or with a purchaser introduced by another agent during that period. The sole agency shall be for a period of 10 weeks from the date of instruction. Of course, should you instruct other agents (multi agency) the commission shall be calculated at 3% plus VAT (3.6% inc VAT).